



BSC Committee Report – July 22, 2025

The BSC Team conducts monthly conference calls for all BSC Operators to review program sales and employment, performance metrics, marketing activities and discuss issues affecting the success of the BSC program. Below are updates for ongoing initiatives.

Sales & Employment: There are 9 current vacancies, and 3 locations have exceeded the 6-month grace period. An email was sent to a BSC Operator with 2 locations close to the 12-month vacant period. The email acknowledged that NIB would need to reconsider the NPA's status of good standing should they surpass the 12-month vacancy period. No new vacancies have occurred over the past month, and they all have recruitment plans in place.

Sales by Category YTD FY25 through June:

- AbilityOne Sales are down -4.1% over FY24.
- Commercial Sales are up +25.5% over FY24.
- HAZMAT Sales are up +5.1% over FY24.
- IEE Sales are up +11.3% over FY24.
- Total Sales are up +17.5% over FY24.

We are concerned about the reduced AbilityOne sales but understand a variety of factors impacting this. We ask that BSC Operators make an extra effort to remove any competing non-AbilityOne products from their inventories and if possible, that their web stores prioritize AbilityOne items over any non-ETS commercial competitors. Sites should also be blocking ETS and subbing with AbilityOne items.

AbilityOne Ratios:

The overall YTD AbilityOne Ratio is 21.3%, which is a decline from the 22.2% seen in May.

- 7 of 18 BSC Operators have ratios of over 25%.
- 90 of 159 BSCs have ratios above 25%, which is 3 less than May.
- 6 BSCs have ratios in the single digits.

Defense Logistics Agency Tailored Logistics Support Program (DLA-TLS): The last CPARS rating period ended in April 2025. NIB is not aware of any awards since the beginning of March. The BSC team is aware of 15 awards totaling \$7.7 million to 5 agencies in FY25. We have reached out to DLA to determine if this is correct and to ask when the next In Progress Reviews (IPR) will take place.

BSC Director/Program Manager Visits: BSC Team members visited BSCs at Joint Base Lewis McChord and US Coast Guard Seattle. Fort Bliss and Holloman AFB are on schedule for the last week of July. There is a travel schedule planned for the remainder of FY25.



New BSC Locations: There are 3 Procurement List additions anticipated in FY25. U.S. Census Bureau BSC in Jeffersonville, IN was submitted to the AbilityOne Commission in July. In Process Additions are U.S. Air Force Academy BSC in CO, Naval Base San Diego HAZMAT in CA, and FLETC COPARS in GA. Any PL additions not submitted to the Commission by July 25th will be pushed out to FY26 due to system upgrades at the AbilityOne Commission. There are a few projects in the pipeline targeted for FY26 addition. Maxwell Air Force Base BSC with ALT held their Grand Opening in June 2025.

BSC Best Practices Semi-Annual Meeting: BSC Best Practices leads kicked off coordination of the next semi-annual meeting, with LC Industries hosting at their Durham, NC Headquarters. Meeting dates are outlined below. The agenda is in development by committee leaders, and details like hotel information will be distributed soon. There will be a virtual join option. Fort Bragg is 1.5-hour drive from LCI HQ, and attendees will carpool.

- Monday, 10/6: Travel Day, Arrivals
- Tuesday, 10/7: Full Day Meeting (including LCI HQ tour)
- Wednesday, 10/8: Half Day Meeting then Distribution Center tour
- Thursday, 10/9: Fort Bragg BSC Visit, Potential Afternoon/Evening Departure
- Friday, 10/10: Potential Departures

BSC Program 30th Anniversary: BSC Operators brainstormed asks, centered on the BSC 30th Anniversary year. NIB Communications is collaborating with a vendor to supply a 30th BSC Anniversary logo (like the 25th BSC Anniversary logo), digital collateral, an up-to-date BSC Program video, and potential consideration for a commemorative coin to thank customers and contracting. NIB recommends building on existing planned Customer Appreciation Day events. All collateral will be available to BSC Operators by the beginning of September.

BSC Compliance Audit through June FY25:

- 9 Agencies, 30 Store Visits
- 7 BSCs with Best Practice scores less than 95%
- All BSCs had blind labor equal or greater than EDLH requirement
- 12 BSCs with AbilityOne Sales Ratios below 25%
- 10 BSCs with AbilityOne Active Items below 50%
- 20 BSCs with AbilityOne Active Items greater than 50%
- No pricing issues identified
- 3 BSCs had Essentially the Same (ETS) Violations (9 identified)



The National Association for the Employment of People who are Blind

NAEPB/NIB Operations Subcommittee Updates as of July 11, 2025

Jan/San Working Group: Blake Lohnes and Shelley Foust

Major Challenge or Accomplishments:

- Implementation of US AbilityOne Commission Policy 51.542. Nonprofit Agency Use of AbilityOne Products in the Performance of AbilityOne Service Contracts.
- Phase I: Began October 1, 2022
- Phase II: Began October 1, 2023
- Phase III: Began October 1, 2024

Significant Updates:

- Projections and Results
 - 337 Live contracts from FY23 Q1 - FY25 Q2
 - 35 Contracts went live in FY25 Q2
 - 20% of contracts have been converted over to Policy 51.542
 - \$12.7M since inception of policy.

Action Items:

- On-going collaboration between NIB and SourceAmerica
- SourceAmerica and NIB CEOs met to discuss reporting and collaboration of teams
- On-going compliance monitoring and sales reporting by CNAs
- Increased outreach by SourceAmerica to NPAs
- On-going Distributor training and engagement of sales teams and customer events
- ABOR and Federal contracting training to include GSA PBS
- NIB and SA along with NPAs and Distributor will be attending NCSE in September

TAG: George Tobler and Gary Colello

Major Challenge or Accomplishments:

- Delinquencies
 - Monitoring since January 2023
 - We are moving in the right direction
 - \$27M: Jan 23
 - \$19.3: May 25
 - Monthly report & metrics
 - On time fill rate – Percentage shipped vs scheduled
 - Dollar value - Delivered product at PL price YTD
 - Reworking existing report to report on the CLIN level.
 - Testing starting end of July of TAG SLWG members
 - Added “Category Codes” to the report in April
 - Provides more granularity to delinquency drivers

Significant Updates:

- Textiles Apparel Group sales up significantly.
 - FY23 YTD May total: \$100.1M
 - FY24 YTD May total: \$129.7M

- FY25 YTD May total: \$162.3M
- Service Level Working Group (SLWG)
 - Formed at December TAG meeting
 - Bi-Weekly meetings since July 25
 - All about improving efficiencies, effectiveness, and performance
- TAG Meeting in Philadelphia June 2025 jointly between NIB & SourceAmerica
 - Strong focus on the future and innovative solutions to current manufacturing environment
 - Over 130 attendance including presentations from NPAs, industry partners and our government partners

Action Items:

- Roll out new delinquency report to all NPS in August 2025
- Establish Fall Virtual TAG date
- Establish location for December NPS only TAG meeting

Military Resale: Julie Cooper and Anne-Marie Wallace

Major Challenge or Accomplishments:

- DeCA FY 25 sales through June +2.14%.
- DeCA FY 24 savings standard 25.6%
- Supply Chain constraints impacting competitive pricing for MR products.

Significant Updates:

- DeCA funded for FY 2026 at \$1.527, down \$44M from fiscal 2025 levels, but higher than previous fiscal years.
- The new administration is reviewing options for DeCA, such as privatization, consolidation, and integration with exchanges. Consolidation of the exchange system is also being considered.
- DeCA reviews all active items monthly and deletes those selling fewer than six units per store per month as slow movers, with industry input now included. NIB collaborates with agencies and DeCA to enhance the MR DeCA assortment review. Promotional and seasonal items are also evaluated for slow sales.
- DeCA is seeking to expand the store assortment for Kitchen and Bath categories. Agencies working with MR team on expansion opportunities.

Action Items:

Supply chain constraints have highlighted the need for alternative solutions and management of product assortment.

- NIB ended its distribution contract with S&K. A new distribution provider will begin on September 16. Regular meetings will occur with MR agencies during the transition period.
- The agency's quarterly Category Review process has been updated to include slow mover history data from DeCA. The review focuses on achieving savings targets, updating assortment, minimizing product duplication, and slow-moving items.

Service Level Working Group: Cinthya Mabee and Annelie Eyre

Major Challenge or Accomplishments:

- NPAs have maintained an average service level of 93% or higher for the past 3 months for non-PE NSNs.
- Service levels have remained flat year-over-year for the past three months.

Report Month	On-Time %	Report Month	On-Time %
Apr-25	93.25%	Apr-24	94.25%
May-25	93.95%	May-24	94.27%
Jun-25	95.17%	Jun-24	93.77%

Significant Updates:

- In June, NIB (41) and SA (25) NPAs provided monthly KPI reports for GSA sponsored non-PE commodities. During the same period, GSA’s on-time performance for all AbilityOne non-PE commodity products (including SourceAmerica) was 87.74%, compared to 79.71% for non-AbilityOne products.
- Development of the Business Intelligence tool is ongoing. While individual NPA reports are not yet available, we will continue to provide summary data in both graphical and tabular formats. As we work to ensure all graphical elements meet 508 compliance standards, we are providing 508-compliant data tables as a temporary accessibility solution to ensure continued access to essential information.

Actions:

- The team has developed a survey to support the planning and structure of quarterly NPA meetings. The goal is to capture best practices and identify training needs related to contract performance. The survey will be distributed in Q4, with a supporting webinar planned for FY26 as part of our ongoing efforts to strengthen collaboration and knowledge sharing across NPAs.
- The search is ongoing to identify and onboard replacement NPA members to join the SLWG.

Future Goals:

- Development of a mentoring program among the NPAs to promote collaboration and sharing of best practices.
- Create a communication plan to streamline interactions across the AbilityOne supply chain, including GSA, contractors, wholesalers, and manufacturers.
- Drive performance changes within the NPAs to achieve the 95% industry standard through data comparison between GSA’s and the SLWG’s reports.
- Implement the standardization of customer names with the KPI data and dashboard to improve the accuracy and efficiency of data analysis from NPAs, enabling better identification of issues for specific customers.

ETSWG: Josh Glaze and David Barrett

Major Challenges or Accomplishments:

- The first ETS Community Forum was held on May 14 and included ETS 101 training from NIB’s David Barrett, and an ETS success story from Goodwill Vision Enterprises. Feedback indicated a high demand for future forums and additional ETS training.
- David Barrett created a ‘State of ETS’ file that shows the amount of ETS coverage for each NSN.
- Josh Glaze created an Excel-based ‘USA Spending Awards Search’ tool that pulls federal sales data from usaspending.gov.

Significant Updates:

- Since ETS Community Forum, the roster has increased from 26 members representing 19 NPAs to 38 members representing 29 NPAs.

- Two objectives:
 - ETS/A1 education for NPAs, sellers, and buyers.
 - Task Force 1 meets on the second Thursday of the month at 12PM EST.
 - Compiled distribution list of ETS contacts at most NPAs and established email networking thread for Q & A and information sharing.
 - Drafted ETS FAQ to be finalized in August and posted to NIB Bulletin Board.
 - In the State of ETS file, ETSWG members are actively working on assigning reason codes for their agency's NSNs that have zero ETS protection. 16 agencies in the working group have submitted reason codes so far.
 - Proposed and modeled metrics in the State of ETS file to track quarterly impact of ETS efforts, including percentage of NSNs with ETS protection and ETS vs AbilityOne sales by channel (Advantage, FedMall, Global Supply, and Commercial Platforms).
 - Identify the largest areas of leakage and strategize efforts to reduce.
 - Task Force 2 is targeting GSA Global Supply and meets on the second Monday of the month at 3PM EST.
 - Created written and video instructions for 'How to Find ETS on GSA Global Supply'. Will soon be available on NIB Bulletin Board.
 - Each ETSWG member is tasked with submitting ETS found on GSA Global Supply for 10 of their agency's NSNs by August 1.

Action Items:

- The full group meets on the third Wednesday of the month at 3PM EST.
- Each ETSWG member: Add reason codes to the 'State of ETS' file for all NSNs with no ETS protection.
- Each ETSWG member: Research ETS on Global Supply for all NSNs and submit to NIB ETS team.
- Finalize the model for tracking ETS sales metrics and begin officially reporting metrics by September.
- Explore ideas for ETS badge program.
- Explore ideas for peer mentoring groups.
- Continue developing AI method for matching item descriptions of Global Supply items to AbilityOne items.



NAEPB/NIB Operations

28 July 2025

Service Level Working Groups - GSA

- NPAs have maintained an average at least 93% for the past 3 months.
- Service levels have remained relatively flat year-over-year for the past three months

Report Month	On-Time %	Report Month	On-Time %
Apr-25	93.25%	Apr-24	94.25%
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- The team has developed a survey to support the planning and structure of quarterly NPA meetings. The goal is to capture best practices and identify training needs related to contract performance. The survey will be distributed in Q4, with a supporting webinar planned for FY26 as part of our ongoing efforts to strengthen collaboration and knowledge sharing across NPAs.
- The search continues to identify and onboard replacement NPA members to join the GSA SLWG.

Service Level Working Groups - TAG

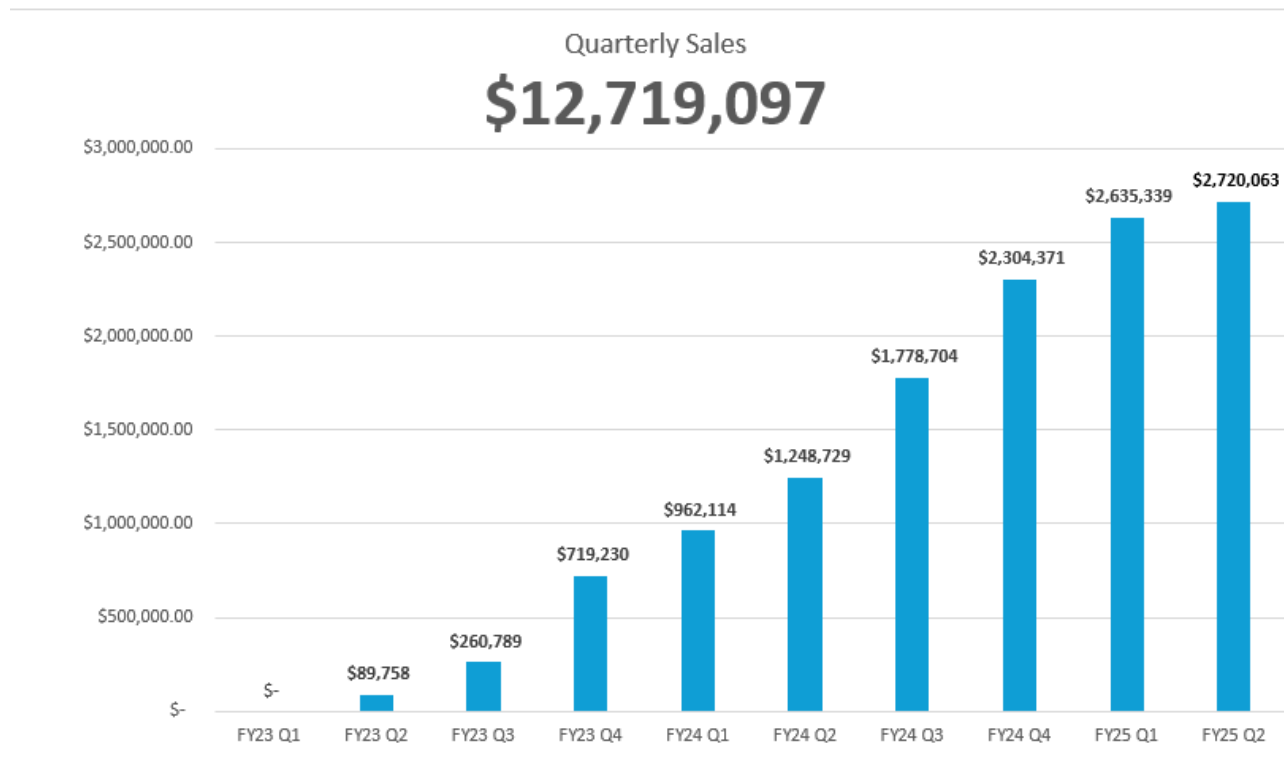
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Jan/San Working Group

Contracts

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Sales Trend:



ETSWG

- Increased roster to 38 total members representing 29 NPAs.
- FOCUS 1: ETS/A1 education for NPAs, sellers, and buyers.
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The National Association for the **Employment** of People who are Blind

PUBLIC POLICY COMMITTEE REPORT

Submitted by Dan Kelly

Board Meeting: July 28, 2025

TOPICS:

- I: Correct RSA's Administrative Overreach in Regulation and Policy
- II: JWOD Act Modernization
- III: 1% AbilityOne Goal

It has been a busy summer in the world of public policy for the NAEPB.

I: Correct RSA's Administrative Overreach in Regulation and Policy

For more than two decades, NAEPB has advocated for state vocational rehabilitation services to recognize and refer blind and disabled Americans to vacant job openings available through the AbilityOne program. The rules on "employment outcomes" and policies that currently define "Competitive and Integrated Employment" (CIE) are overseen by the Rehabilitation Services Administration (RSA) that is currently housed within the Department of Education. In the position statement approved at the NAEPB Board meeting on May 19, we advocate for the administration to correct RSA's administrative overreach in regulation and policy, so that people who are blind are referred for work and for rehabilitation training to qualified nonprofits. By doing so, Americans who are blind will take back from the government bureaucracy their freedom to choose where they work and where they receive training to live an independent and fulfilling life.

Since the NAEPB's approval we have taken action:

- Leaders of NAEPB met with the Acting Commissioner of RSA, Chris Pope, to press our case to remove barriers to employment through updating their policies.
- Chris Pope and his boss Diana Diaz, Deputy Assistant Secretary and Acting Assistant Secretary Office of Special Education and Rehabilitative Services, toured a Service Source, AbilityOne facility in Alexandria, VA with SourceAmerica, NCSE, and NIB leadership.
- Developed an Amendment to the FY2026 Labor HHS appropriations bill that would require RSA to correct their policies to count jobs in the AbilityOne Program as "positive Employment Outcomes."
- Identified a champion in Representative Chuck Edwards to bring the Amendment to Committee Mark-up on September 9, 2025. Both the draft Amendment and Rep. Edwards's current floor speech are attached for your reference.

- We are currently meeting with targeted Democratic and Republican staff of the House Appropriations Committee to build support for passing the Amendment. There will be more work to do in August and September on this topic including meeting with Senate Appropriations staff.

II: JWOD Act Modernization

On January 22, 2025, Representative Steny Hoyer's (D-MD) office released draft legislative text for review by the disability community. With support from NAEPB's legal, we completed an exhaustive review of that draft text, and on May 19 the NAEPB Board did approve a position statement on the draft text.

We have shared the NAEPB position statement with the Republican Education and Workforce Committee staff. Additionally, we have shared the statement with the Alliance Membership Organization as they have the closest relationship to Rep. Hoyer's staff who are leading on this issue. Government procurement reform is on the table in the current administration, and we feel it is important to ensure our position on the potential JWOD modernization is known. We don't feel that the opening of the JWOD Act specifically is imminent as the government has bigger fish to fry, but it is great to be prepared ahead of any potential action.

III: 1% AbilityOne Goal

This week, NIB put out an urgent action alert related to the AbilityOne 1% procurement goal and what needs to happen during the August Congressional recess. Due to its importance, I have copied it below. Please take action.

The U.S. House of Representatives has already begun its traditional August Recess and won't return to Washington, DC until after Labor Day. The U.S. Senate will soon be departing the nation's capital for an extended period, so August is the time to engage with members of Congress and the staff people who advise them while they're back home.

This year's NIB/NAEPB August grassroots effort is simply a continuation of the great work you've already been doing this year, including the more focused effort in May during the Public Policy Forum in Washington, DC. We are continuing to push for adoption of the 1% AbilityOne statutory utilization goal for the Department of Defense and securing additional cosponsors for H.R. 1175, the Blind Americans Return to Work Act of 2025.

The following is an outline of the Request for action during the August Recess from NIB and NAEPB leadership:

First, invite members of Congress and/or their staffs to visit one or more of your locations to show them the amazing work being done to provide great careers for Americans who are blind or low vision. Introduce them to employees and explain how these opportunities are provided through contracts in which you support critical federal partners such as the Department of Defense and the military branches of service.

Second, ask your U.S. Representatives and U.S. Senators to take the lead in sponsoring and introducing an amendment to the FY 2026 National Defense Authorization Act (NDAA) in

support of the 1% AbilityOne statutory utilization goal for the Department of Defense. If they don't want to be the sponsor, ask them to be a cosponsor once an amendment is introduced. This remains our most urgent priority.

The draft amendment text for the bill we want your representatives to sponsor is:

“The Secretary of Defense shall establish an AbilityOne contracting goal for each fiscal year for the procurement of products and services from nonprofit entities pursuant to Chapter 85 of title 41, United States Code, of an amount equal to 1 percent of the total amount of funds obligated for contracts entered into with the Department of Defense in such fiscal year for procurement. Upon adoption of this provision, the Secretary of Defense shall submit annual reports to the House and Senate Committees on Armed Services detailing progress toward achieving this statutory goal.”

If you need assistance identifying the right staff person to contact related to the 1% goal and defense issues, please reach out to Rick Webster (rwebster@nib.org) or Vivian Fridas (vfridas@nib.org). We are happy to assist you!

Third and finally, we are still in need of additional House members to cosponsor H.R. 1175, the Blind Americans Return to Work Act of 2025. We currently have 12 Democrats and 6 Republicans who are cosponsoring this legislation, which is led by Rep. Peter Sessions (R-TX17).

While our #1 issue is adoption of the goal and boosting utilization of AbilityOne by the Department of Defense, creating a pathway to resolve the SSDI “cash cliff” will help people who are blind, currently working, and receiving SSDI benefits, to unleash their careers through additional hours, promotions, and greater earnings. We have attached the current one-pager for SSDI and H.R. 1175.

Returning to the goal, please keep us informed of your efforts to recruit either a sponsor or cosponsor for the 1% goal amendment, and please start on this immediately. There is significant urgency around this process, and the sooner we can identify leads on the amendment the better.

Do not hesitate to reach out with any questions that may arise around either of the issues, or even questions related to hosting members of Congress as this could be a first-time endeavor for some of you.

**Amendment to Labor, Health and Human Services, Education, and
Related Agencies**

Appropriations Bill

Offered by Mr. Edwards of North Carolina

At the end of the bill (before the short title), insert the following:

Sec. _____. With the funding provided to the Rehabilitation Services Administration, the Committee instructs the office to update its data, guidance, and policies to be consistent with the underlying statutes in 41 U.S.C. §§ 8501 – 8506; the Rehabilitation Act of 1973, Pub. L. 93-112; and the Workforce Innovation and Opportunity Act, Pub. L. 113-78, and reflect that, employment through a nonprofit organization participating in the AbilityOne program is a positive employment outcome for those who are blind or disabled. The Committee appreciates the 7 percent increase in private sector AbilityOne jobs in the last year and encourages continued growth in the number and quality of employment opportunities that the program makes possible for more than 39,000 Americans, including approximately 2,500 veterans, who are blind or have significant disabilities. The Committee further recognizes the additional benefit this program provides by delivering mission critical Made in America products and services to our armed forces.

To: Congressman Chuck Edwards
From: Heather Millett
Subject: RSA Rehabilitation Act Amendment Speech
Date: June 27, 2025

DATE: JUNE 27, 2025

RSA REHABILITATION ACT SPEECH

Thank you, Mr. Chairman.

I rise today to offer an amendment that reaffirms Congress' strong, bipartisan support for the AbilityOne program - one of the most effective employment programs in the nation for people who are blind or have significant disabilities.

In a year marked by difficult budget decisions and deep cuts across agencies, it is notable that the Administration recommended flat funding for AbilityOne; but while that may seem like a win, we must do more to protect and promote this vital program.

Unfortunately, the Rehabilitation Services Administration continues to turn a blind eye to the real and measurable benefits of AbilityOne. Its guidance and policy have not kept pace with the success stories we see across the country - including in my district of Western North Carolina.

In NC-11, we are proud to have two exceptional AbilityOne employers: IFB Solutions in Asheville and Transylvania Vocational Services in Brevard. These organizations are not just offering jobs, they are offering dignity, independence, and a pathway to a better life for individuals who have historically been left behind in the workforce.

My amendment sends a clear message: Congress recognizes the value of the AbilityOne program, and we urge the Department of Education and the Rehabilitation Services Administration to do the same by updating their guidance to reflect the program's proven impact.

This is about standing with our most vulnerable neighbors. It's about rewarding what works. And it's about ensuring that those with disabilities are empowered to contribute meaningfully to our economy and communities.

I urge my colleagues to support this amendment and reaffirm our commitment to an inclusive workforce.

Thank you, and I yield back.



The National Association for the Employment of People who are Blind

NAEPB Treasurer's Report
For activity through June 30, 2025
NAEPB Board Meeting – July 28, 2025

This report includes financial statements as of June 30, 2025. The following are highlighted activities:

- There are currently \$4,400 total dues yet to be paid from 3 member agencies. Outreach efforts will continue to confirm whether they intend to retain membership. Every effort will be made to retain them and encourage engagement that reinforces the value of NAEPB.
 - Copied from an email from Trevor Sutherland, CEO: 'Lions Volunteer Blind Industries would like to request that the NAEPB leadership consider a reduction in our pledge for this year. Our organization is going through some restructuring and funds are tighter than we would like for them to be. We would like to propose a pledge of \$500 to continue to be a part of NAEPB. If this is acceptable, we will get a check out ASAP.'
 - I will make a motion at the meeting to accept the request for reduced dues considering the Lions Volunteer Blind Industries financial situation and ask for board approval.
- Interest revenues from the CD's will help offset a portion of the receivables shortfalls if they are not remedied.
- All current expenses are within the 2025 approved budget and amended revenues and revenues would be adjusted if the motion above is approved.
- As we have acted in the past every 3 years, I have requested and received the 2024 AbilityOne revenues by agency. This top line revenue information will be used to anticipate NAEPB dues tiers and total revenue for the 2026 budget.
- Legal and retreat expenses may extend beyond the approved budget and will be monitored closely. A review of NIB's expense allocation to support NAEPB is also being monitored.
- A draft budget has begun and a call to all board members and committee leaders will be made in the next few weeks to request and incorporate any potential expenses to facilitate the business of the NAEPB. A budget will be presented for approval to the board at the next board meeting.

Respectfully Submitted

Eric Stueckrath

Statement of Activity

NAEPB, Inc.

October 1, 2024-July 25, 2025

DISTRIBUTION ACCOUNT	TOTAL
Income	
3100 Interest Income	5,039.64
3110 Program Inc - Dues	116,800.00
3140 Misc. Revenue	
Total for Income	\$121,839.64
Cost of Goods Sold	
Gross Profit	\$121,839.64
Expenses	
7000 Accounting Fees	1,827.00
7005 Legal Fees	36,307.10
7007 Consulting Fees	10,055.96
7010 Website Maintenance	129.50
7400 Insurance-D&O and General	675.00
Total for Expenses	\$48,994.56
Net Operating Income	\$72,845.08
Other Income	
Other Expenses	
Net Other Income	0
Net Income	\$72,845.08

Statement of Financial Position

NAEPB, Inc.

As of June 30, 2025

DISTRIBUTION ACCOUNT	TOTAL
Assets	
Current Assets	
Bank Accounts	
1000 Cash, Checking #5215 NBT	
1010 Cash, Money Market #2332 NBT	
1020 Cash, Checking #0887 ANB Omaha	196,135.50
1025 Certificates of Deposit - ANB Omaha	158,991.58
Total for Bank Accounts	\$355,127.08
Accounts Receivable	
1200 Accounts Receivable	4,400.00
Total for Accounts Receivable	\$4,400.00
Other Current Assets	
1210 Prepaid Expenses	366.13
Undeposited Funds	
Total for Other Current Assets	\$366.13
Total for Current Assets	\$359,893.21
Fixed Assets	
Other Assets	
Total for Assets	\$359,893.21
Liabilities and Equity	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 Accounts Payable	
Total for Accounts Payable	0
Credit Cards	
Other Current Liabilities	
2010 Accrued Expenses	1,400.00
Total for Other Current Liabilities	\$1,400.00
Total for Current Liabilities	\$1,400.00
Long-term Liabilities	
Total for Liabilities	\$1,400.00
Equity	
3010 Equity Unrest Prior Year	203,691.91
Net Income	72,858.03
3000 Opening Balance Equity	81,943.27
Total for Equity	\$358,493.21
Total for Liabilities and Equity	\$359,893.21