NAEPB/NIB Operations

16 December 2024

Service Level Working Groups

GSA

- NPAs have maintained an average of 81% or greater for the past 6 months for non-PE NSNs.
- In November, NIB (40) and SA (28) NPAs provided monthly KPI reports for GSA sponsored non-PE commodities.
- The Service Level Working Group has transitioned to a new Business Intelligence Tool. Our next step is to master the tool to enhance the monthly scorecard format based on NPA feedback. We anticipate full implementation to be ready within the next couple reporting cycles.

TAG

- Healthy reduction continuing in CY24 after seeing steady increases throughout CY23.
- From a high of almost $27M, the delinquency total at the end of October is $14.9M.
- TAG (Austin) - Discussion on Fulfillment Focus Group.

Jan/San Working Group

Contracts

- 268 Live contracts from FY23Q1 - FY24Q4
- 77 Contracts projected to go live in FY25Q1
- 340 Projected contracts to go live in FY25

Sales

Quarter	Quarterly Sales
FY23 Q1	$ -
FY23 Q2	$ -
FY23 Q3	$ 260,788.66
FY23 Q4	$ 649,060.55
FY24 Q1	$ 962,113.78
FY24 Q2	$ 1,248,729.40
FY24 Q3	$ 1,778,704.39
FY24 Q4	$ 2,304,370.91

ETS

- Increased roster to 21 total members.
- Terry Tracy shared ‘GSA Top 25K list’ and NIB ETS Team found ETS for 456 NSNs.
- ETS/A1 education for NPAs, sellers, and buyers.
  - ETSWG members have begun contacting NPAs who have NSNs with no ETS protection. The goal is to understand the NPAs’ needs and challenges.
- Identify largest areas of leakage and strategize efforts to reduce
  - Focusing on GSA Global Supply and working on SOPs for finding ETS.